

# More to come

Sunway Construction (Suncon) was awarded the RM1.2bn Klang Valley MRT Line 2 (MRT2) project on 29 March 2016. This lifts its order book to RM4.8bn, equivalent to 2.5x FY15 revenue, improving earnings visibility. We see prospects for more contract wins as Suncon has submitted tenders worth RM18bn for highway and building projects. We lift our RNAV-based target price to RM1.98 from RM1.74 to reflect a higher sustainable construction earnings assumption. Suncon remains our top BUY in the construction sector.

#### MRT2 in the bag

Suncon won the tender for Viaduct Guideway Package V201 (Sungai Buloh-Persiaran Dagang stretch) of MRT2 for RM1,213m due to its competitive price and strong technical capabilities. Suncon expects a 10% PBT margin for this project and construction period is five years. It plans to bid for the station works worth about RM300m within the package to improve its profit margin from this project.

### More projects in the pipeline

Suncon has submitted tenders for SUKE and DASH civil work packages. We gather that the indicative value is over RM1bn for one of the packages. Few contractors can execute the work due to the complexity of the high elevated highway section, and thus we see less competition. Suncon and its local joint venture (JV) partner KTS will also bid for the upcoming Pan-Borneo Highway package in Sibu worth about RM1.7bn. KTS owns a quarry in Sibu, improving the JVs competitiveness for the upcoming tender.

#### **Fine-tuning earnings forecasts**

Suncon has clinched RM1.36bn worth of new contracts in 1Q16, increasing its order book to RM4.8bn from RM3.7bn at end-2015. We finetune our earnings forecasts (+1%/-2%/+3% for 2016/2017/2018). Besides, we revise up our 2016 new contract assumption to RM3bn from RM2bn previously as implementation of major public infrastructure projects accelerate. We also raise our PBT margin assumption to 10% from 8% previously with a longer five-year construction period for the MRT2 project.

#### **Top sector BUY**

We believe Suncon's current ex-cash 2016E PER of 12x is attractive compared to its peer average of 18x. Maintain BUY. Key risks are public infrastructure project implementation delays and cost overruns.

Earnings & Valuation S	Summary				
FYE 31 Dec	2014	2015	2016E	2017E	2018E
Revenue (RMm)	1,880.7	1,916.9	1,765.4	2,276.2	2,185.2
EBITDA (RMm)	172.3	187.3	207.1	254.2	282.9
Pretax profit (RMm)	151.3	140.8	170.9	218.2	248.4
Net profit (RMm)	124.8	127.2	143.0	169.6	188.2
EPS (sen)	9.7	9.8	11.1	13.1	14.6
PER (x)	16.1	15.8	14.0	11.8	10.6
Core net profit (RMm)	135.3	136.2	143.0	169.6	188.2
Core EPS (sen)	10.5	10.5	11.1	13.1	14.6
Core EPS growth (%)	31.9	0.7	5.0	18.6	10.9
Core PER (x)	14.8	14.7	14.0	11.8	10.6
Net DPS (sen)	0.0	4.0	5.5	6.5	7.0
Dividend Yield (%)	0.0	2.6	3.5	4.2	4.5
EV/EBITDA (x)	10.8	9.3	8.2	6.2	5.1
Chg in EPS (%)			1.0	(1.8)	3.0
Affin/Consensus (x)			1.0	1.1	1.1

Source: Company, Affin Hwang forecasts, Bloomberg

Affin Hwang Investment Bank Bhd (14389-U)

(Formerly known as HwangDBS Investment Bank Bhd)

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#### **Company Update**

# Sunway Construction

SCGB MK Sector: Construction

# RM1.55 @ 18 April 2016

# BUY (maintain)

Upside 28%

#### Price Target: RM1.98 Previous Target: RM1.74



## **Price Performance**

	1M	3M	12M
Absolute	0.0%	+14.8%	N/A
Rel to KLCI	-0.1%	+8.5	N/A

## Stock Data

Issued shares (m)	1,292.9
Mkt cap (RMm)/(US\$m)	2004/511.1
Avg daily vol - 6mth (m)	3.3
52-wk range (RM)	0.98-1.72
Est free float	37.9%
BV per share (RM)	0.35
P/BV (x)	4.44
Net cash/ (debt) (RMm) (4Q15)	253.6
ROE (2016F)	29.1%
Derivatives	Nil
Shariah Compliant	Yes

#### **Key Shareholder**

Sunway Bhd	

Source: Affin Hwang, Bloomberg

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54.4%



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# RM1.36bn new contracts secured year-to-date

Besides winning the MRT2 package, Suncon won contracts to supply precast concrete products worth RM60m from the Housing Development Board (HDB) of Singapore, RM62m piling and substructure works and RM20m for Sunway Velocity Link Bridge. This brings new contracts secured to RM1.36bn in 1Q16 and outstanding order book to RM4.8bn. Suncon is targeting to secure RM300m worth of new contracts to supply precast concrete products to the HDB in 2016. We believe the prospects are good as the HDB is planning to launch 18k units of HDB flats in 2016, an increase from the 16k units launched in 2015.

#### Fig 1: Order book as at 31 December 2015

Project	Contract value (RMm)	Outstanding value (RMm)
Infrastructure		
MRT Package V4 (Sec 17 to Semantan)	1,173	320
LRT Kelana Jaya Line Extension (Package B)	569	41
	1,742	361
Johor		
Urban Wellness centre	283	15
Coastal Highway Southern Link	170	99
	453	114
Others		
Putrajaya Parcel F	1,609	1,382
KLCC NEX	304	199
KLCC Package 2 (Piling & Substructure)	222	129
KLCC Package 2a	120	111
Others	83	31
	2,338	1,852
Internal		
Sunway Velocity 2 Mall	350	102
Sunway Geo Retail Shops & Flexi Suites Sunway Medical Centre Phase 3 (Subs and	153	93
Superstructure)	167	118
Sunway Iskandar - Citrine Swc Apt (Sub & Superstructure)	213	128
Sunway Geo Retail Shops & Flexi Suites Phase 2	244	222
Sunway Lenang Phase 1A	96	53
Sunway Iskandar - Emerald Residences	175	137
Others	615	69
	2,013	922
Singapore		
Precast	848	416
Grand total	7,394	3,665

Source: Company



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#### Fig 2: New contracts secured 1Q16

Project	Contract value (RMm)
MRT Package V202 (Sg Buloh to Persiaran Dagang)	1,213
Precast concrete in Singapore	60
Piling and substructure	62
Sunway Velocity Link Bridge	20
Total	1,355
Source: Company	

#### **Raising RNAV and target price**

We raise our RNAV/share estimate for Suncon to RM2.20 from RM1.93 previously. We have fine-tuned our segmental RNAV breakdown by revising up the sustainable earnings assumption for its construction division but reducing the sustainable earnings assumption for its precast concrete division. Total sustainable earnings assumption has increased to RM185m from RM160m previously. Based on the same 10% discount to RNAV, we raise our target price to RM1.98 from RM1.74. Suncon remains our top BUY in the construction sector.

#### Fig 3: RNAV and target price

Segments	Stake (%)	RNAV (RMm)
Construction @ PE 14x avg earnings of RM120m	100	1,680
Pre-cast concrete @ PE 14x avg earnings of RM65m	100	910
Net cash/(debt)		254
RNAV		2,844
No. of shares (m shrs)		1,293
RNAV/share (RM)		2.20
Target price at 10% discount to RNAV/share Source: Company, Affin Hwang		1.98

#### Fig 4: Malaysian construction company valuations

Stock	Bbg	Rating	Sh Pr	TP	Mkt cap	Core F	PER (x)	Core EP	'S gr (%)	P/BV (x)	ROE (%)	DY (%)
			(RM)	(RM)	(RMbn)	CY16E	CY17E	CY16E	CY17E	CY16E	CY16E	CY16E
IJM Corp	IJM MK	BUY	3.54	3.76	12.7	19.9	16.3	18.2	22.3	1.1	5.8	3.0
Gamuda	GAM MK	BUY	4.88	5.70	11.8	20.1	18.0	(7.3)	11.5	1.7	10.1	2.5
MRCB	MRC MK	BUY	1.22	1.46	2.2	31.1	24.0	200.7	29.8	1.0	2.8	2.0
WCT Hldgs	WCTHG MK	BUY	1.68	1.90	2.1	16.3	11.0	87.8	47.9	0.7	5.4	3.6
Suncon	SCGB MK	BUY	1.55	1.98	2.0	14.0	11.8	5.0	18.6	3.8	29.4	3.5
Eversendai	EVSD MK	BUY	0.71	0.84	0.5	8.4	7.3	25.0	15.1	0.6	6.2	5.7
Benalec	BHB MK	HOLD	0.52	0.56	0.4	8.4	7.0	104.9	19.3	0.7	8.6	4.9
Gabungan AQRS	AQRS MK	SELL	0.84	0.70	0.3	10.7	8.6	(402.8)	24.2	1.0	9.2	1.8
Weighted average						17.7	14.7	24.9	20.0	1.2	6.9	2.6

Source: Company, Affin Hwang estimates, Bloomberg; prices as of 18 April 2016

#### Trading below historical long-term average PER

Suncon (SCGB MK) only has a short trading history as it was re-listed in July 2015. Hence, the historical PER bands based on the short history does not provide a meaningful comparison. But Suncon's historical PER bands prior to its de-listing in 2005 (SGWY MK) has a longer trading history, with a 6-year historical mean PER of 15.8x. The current PER of 14x looks attractive as it is trading below the historical mean in the current construction sector upcycle.

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Fig 5: Historical 12-month forward PER for SCGB MK

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Source: Company, Affin Hwang, Bloomberg

## Fig 6: Historical 12-month forward PER for SGWY MK





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# **Sunway Construction - FINANCIAL SUMMARY**

FYE 31 Dec (RMm)	2014	2015	2016E	2017E	2018E
Revenue	1,880.7	1,916.9	1,765.4	2,276.2	2,185.2
Operating expenses	(1,708.5)	(1,729.6)	(1,558.3)	(2,022.0)	(1,902.3)
EBITDA	172.3	187.3	207.1	254.2	282.9
Depreciation	(41.6)	(41.9)	(44.4)	(46.9)	(49.4)
EBIT	130.6	145.4	162.6	207.3	233.5
Net int income/(expense)	0.7	4.5	8.3	11.0	14.9
Associates' contribution	30.4	(0.1)	0.0	0.0	0.0
Forex gain/(loss)	(5.2)	(2.9)	0.0	0.0	0.0
Exceptional gain/(loss)	(5.3)	(6.2)	0.0	0.0	0.0
Pretax profit	151.3	140.8	170.9	218.2	248.4
Tax	(26.5)	(13.0)	(27.3)	(48.0)	(59.6)
Minority interest	0.1	(0.6)	(0.6)	(0.6)	(0.6)
Net profit	124.8	127.2	143.0	169.6	188.2
Balance Sheet Statement					
FYE 31 Dec (RMm)	2014	2015	2016E	2017E	2018E
Fixed assets	178.7	162.5	168.1	171.2	171.8
Other long term assets	35.3	17.7	17.7	17.7	17.7
Total non-current assets	214.0	180.2	185.8	188.9	189.4
Cash and equivalents	277.6	390.5	436.1	540.8	650.5
Stocks	20.2	17.3	17.2	27.3	15.5
Debtors	639.8	684.7	583.5	1.051.6	518.1
Other current assets	172.6	242.5	242.5	242.5	242.5
Total current assets	1,110.2	1,334.9	1,279.3	1,862.2	1,426.6
<b>a</b>					
Creditors	601.9	658.0	502.3	993.7	442.5
Short term borrowings	135.1	136.8	136.8	109.5	87.6
Other current liabilities	202.6	264.5	297.7	333.5	373.2
Total current liabilities	939.6	1,059.4	936.8	1,436.7	903.3
Long term borrowings	0.1	0.0	0.0	0.0	0.0
Other long term liabilities	4.3	4.1	4.1	4.1	4.1
Total long term liabilities	4.4	4.1	4.1	4.1	4.1
Shareholders' Funds	380.2	451.0	522.9	608.5	706.2
Minority interests	0.1	0.6	1.2	1.8	2.4
Cash Flow Statement					
FYE 31 Dec (RMm)	2014	2015	2016E	2017E	2018E
EBIT	130.6	136.3	162.6	207.3	233.5
Depreciation & amortisation	41.6	41.9	44.4	46.9	49.4
Working capital changes	14.1	111.7	(54.4)	13.2	(5.8)
Cash tax paid	(28.5)	(29.6)	(27.3)	(48.0)	(59.6)
Others	25.3	(24.4)	33.1	35.8	39.8
Cashflow from operation	183.2	236.0	158.5	255.2	257.2
Capex	(37.8)	(24.3)	(50.0)	(50.0)	(50.0)
Disposal/(purchases)	372.7	(40.2)	0.0	0.0	0.0
Others	0.0	0.0	0.0	0.0	0.0
Cash flow from investing	334.9	(64.5)	(50.0)	(50.0)	(50.0)
Debt raised/(repaid)	44.7	1.6	0.0	(27.4)	(21.9)
Equity raised/(repaid)	0.0	0.0	0.0	0.0	0.0
Net interest income/(exp)	0.7	4.5	8.3	11.0	14.9
		(70.0)	(74.4)	(84.0)	(90.5)
Dividends paid	(428.6)	(70.0)	(71.1)	(84.0)	(90.5)
Dividends paid Others	(428.6) (16.7)	(70.0) 0.0	(71.1) 0.0	(84.0)	(90.3)

Key Financial Ratios and	Margins				
FYE 31 Dec (RMm)	2014	2015	2016E	2017E	2018E
Growth					
Revenue (%)	2.2	1.9	(7.9)	28.9	(4.0)
EBITDA (%)	42.6	3.5	16.2	22.8	11.3
Core net profit (%)	31.9	0.7	5.0	18.6	10.9
Profitability					
EBITDA margin (%)	9.2	9.3	11.7	11.2	12.9
PBT margin (%)	8.0	7.3	9.7	9.6	11.4
Net profit margin (%)	6.6	6.6	8.1	7.5	8.6
Effective tax rate (%)	17.5	9.2	16.0	22.0	24.0
ROA (%)	4.2	4.2	4.5	4.6	4.9
Core ROE (%)	27.2	32.8	29.4	30.0	28.6
ROCE (%)	33.2	62.6	77.3	103.4	145.7
Dividend payout ratio (%)	0.0	40.7	49.7	49.5	48.1
Liquidity					
Current ratio (x)	1.2	1.3	1.4	1.3	1.6
Op. cash flow (RMm)	183.2	236.0	158.5	255.2	257.2
Free cashflow (RMm)	145.4	211.7	108.5	205.2	207.2
FCF/share (sen)	11.2	16.4	8.4	15.9	16.0
Asset management					
Debtors turnover (days)	124.2	130.4	120.6	168.6	86.5
Stock turnover (days)	3.9	3.3	3.6	4.4	2.6
Creditors turnover (days)	116.8	125.3	103.9	159.3	73.9
Capital structure					
Net gearing (%)	(37.5)	(56.2)	(57.2)	(70.9)	(79.7)
Interest cover (x)	51.6	50.8	NA	NA	NA

FYE 31 Dec (RMm)	1Q15	2Q15	3Q15	4Q15
Revenue	496.1	500.2	450.3	470.3
Operating expenses	(444.2)	(446.7)	(413.2)	(425.8)
EBITDA	51.8	53.5	37.1	44.5
Depreciation	(9.9)	(9.5)	(9.2)	(13.3)
EBIT	41.9	44.1	27.9	31.1
Net int income/(expense)	0.4	0.4	1.9	1.8
Associates' contribution	0.0	(0.1)	0.0	0.0
Forex gain/(loss)	(2.1)	(0.6)	1.4	(1.7
Exceptional items	(0.6)	(2.2)	(1.1)	(1.9
Pretax profit	39.6	41.6	30.1	29.4
Tax	(5.2)	(3.8)	(4.9)	(1.0
Minority interest	(0.0)	0.0	(0.5)	(1.0
Net profit	34.4	37.8	24.7	27.4
Core net profit	37.1	40.6	24.4	31.0
Margins (%)				
EBITDA	10.4	10.7	8.2	9.5
PBT	8.0	8.3	6.7	6.3
Net profit	6.9	7.6	5.5	5.8

145.4

211.7 108.5 205.2 207.2

Free Cash Flow



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Equity Rating Structure and Definitions

BUY	Total return is expected to exceed +10% over a 12-month period
HOLD	Total return is expected to be between -5% and +10% over a 12-month period
SELL	Total return is expected to be below -5% over a 12-month period
NOT RATED	Affin Hwang Investment Bank Berhad does not provide research coverage or rating for this company. Report is intended as information only and not as a recommendation
The total expected return is define	ed as the percentage upside/downside to our target price plus the net dividend yield over the next 12 months.
OVERWEIGHT	Industry, as defined by the analyst's coverage universe, is expected to outperform the KLCI benchmark over the next 12 months
NEUTRAL	Industry, as defined by the analyst's coverage universe, is expected to perform inline with the KLCI benchmark over the next 12 months
UNDERWEIGHT	Industry, as defined by the analyst's coverage universe is expected to under-perform the KLCI benchmark over the next 12 months

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